

9amHealth

Press Release

9amHealth Raises \$16 Million Series A To Build a Comprehensive Virtual Diabetes Destination Nationwide

Innovative virtual care provider is now available in 47 states and D.C. directly to consumers, providing personalized treatment plans to people with prediabetes and type 2 diabetes. 9amHealth also adds 7Wire Managing Director and Transcarent CEO Glen Tullman to the Board of Directors and will enter self-insured employer market to offer virtual diabetes care as a covered benefit.

SAN DIEGO, April 13, 2022 — [9amHealth](#), a fast-growing virtual diabetes clinic that delivers personalized, affordable, and compassionate care directly to consumers, today announced a \$16 million Series A funding round, bringing its total funding to date to nearly \$20 million. The latest round was co-led by [7Wire Ventures](#) and [Human Capital](#) and included participation from new investors [StartUp Health](#) and [Leaps by Bayer](#), and existing investors [Define Ventures](#) and [Founders Fund](#).

9amHealth offers easy, affordable, and kind care to people living with prediabetes or type 2 diabetes. Since [launching](#) last year, 9amHealth has scaled quickly across 47 states and D.C., providing medical care, lab diagnostics, medications, and personalized treatment plans to patients across a variety of backgrounds and demographics.

Prediabetes and type 2 diabetes are two of the [most prevalent chronic conditions](#) in the U.S., collectively [costing the nation hundreds of billions of dollars](#) each year and creating [thousands in medical expenses](#) for individuals. Both populations are at significant risk of developing severe long-term health issues if their condition isn't managed. [Studies](#) also have shown that people with diabetes are at higher risk of developing serious Covid-19 illness.

"People want a new approach that fits with their busy lives, so 9amHealth gives them a relationship-driven model that doesn't sacrifice quality for lower cost," said Frank Westermann, Co-founder and Co-CEO of 9amHealth. "Many on the 9amHealth team, including myself and Co-CEO Anton Kittelberger, live with diabetes and know firsthand how challenging it is to prioritize your health when the healthcare system doesn't center around the patient. We're removing the barriers that people face and are surrounding them with empathetic care."

Founded by Frank Westermann, Anton Kittelberger, Paul Geevarghese, and Bernhard Schandl, 9amHealth has rapidly expanded its services over the past few months. It now offers a comprehensive subscription-based service that includes access to at-home [diagnostic lab tests](#), [blood glucose monitoring kits](#) and physician-prescribed medications for prediabetes, type 2 diabetes and commonly associated conditions – all delivered directly and discreetly to patients' homes. All members get personalized treatment plans that come with unlimited access to the 9amHealth medical care team that can answer any patient need. 9amHealth also provides non-members with at-home diabetes and prediabetes screenings at low costs.

“The 9amHealth team has created a new consumer-directed and comprehensive diabetes experience that includes medications, devices, labs, and care, provided by people who understand diabetes, all in one place. The pandemic demonstrated that health consumers are hungry for a new healthcare system that is responsive to their needs, improves care, and does so affordably,” said Glen Tullman, 7Wire Venture Managing Partner and CEO of Transcarent. “The 9amHealth leadership team are entrepreneurs who are purpose driven, passionate and are experienced in translating people’s needs into great experiences, and I’m looking forward to working with the team on their continued expansion.”

Tullman is a veteran healthcare executive and investor who is passionate about transforming diabetes care globally. Previously the head of Livongo ([merged](#) with Teladoc in 2020), he was familiar with the 9amHealth leadership team’s prior experience building mySugr, a highly successful diabetes management app that was [acquired by Roche](#) in 2017. Tullman will now join 9amHealth’s Board of Directors and will be instrumental in the company’s vision and market strategy moving forward.

9amHealth has aggressive plans to grow its DTC business this year while also expanding to support the self-insured employer market, offering employees access to its virtual diabetes care program as a covered benefit. To help enable this expansion, 9amHealth will use the new funding to grow its clinical and pharmacy services to include more medications and build out an ecosystem of medical device integrations and platform partners nationwide.

About 9amHealth

9amHealth is a virtual diabetes clinic providing affordable medications, labs, and personalized, compassionate medical care for people living with prediabetes and type 2 diabetes. Founded in 2021 by the management team behind mySugr, 9amHealth is available directly to consumers through a low-cost monthly subscription that connects people with a care team of licensed providers, pharmacists, and nutritionists. Headquartered in San Diego, 9amHealth is backed by 7Wire Ventures, Human Capital, Founders Fund, Define Ventures, Speedinvest, iSeed Ventures, and StartUp Health. For more information, please visit www.join9am.com.

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